

The Impact of Short-Selling Constraints on Financial Market Stability

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Definition

If a mean-variance investor, who demands

$$A_{i,t}(p) = \frac{E_{i,t}[p_{t+1} + y_{t+1}] - (1 + r_f)p}{a_i V_{i,t}[p_{t+1} + y_{t+1}]},$$

expects positive return then $A_{i,t} > 0$, i.e. investor has “long” position

expects negative return then $A_{i,t} < 0$, i.e. investor has “short” position

Price Correction

$$A_{i,t}(p) = \frac{E_{i,t}[p_{t+1} + y_{t+1}] - (1 + r_f)p}{a_i V_{i,t}[p_{t+1} + y_{t+1}]},$$

If price change is not expected

$A_{i,t} > 0$ iff $\bar{y} > pr_f$, i.e., when asset is **undervalued**

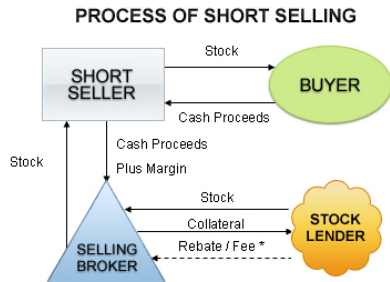
$A_{i,t} < 0$ iff $\bar{y} < pr_f$, i.e., when asset is **overvalued**

$A_{i,t} = 0$ iff $\bar{y} = pr_f$, i.e., when price is on the **fundamental value**

Notice that if price responds to the change in demand/supply, then strategy “**buy low, sell high**” is **self-reinforcing** and **leads to price correction**.

Mechanism

- investor's broker "locates" stocks
 - ▶ stock is borrowed
 - ▶ stock is actually not borrowed
- security is sold and delivered to the buyer
- investor closes ("covers") his position, buying shares back
- investor return the shares



* Note: The rebate may be credited in full or part to the short seller. Furthermore, any fee may be passed onto the short seller.

Costs and risks of the short-selling strategy

- ▶ profit is limited, but loss are unlimited
- ▶ borrowing a stock might be difficult in an absence of a market for it
- ▶ a borrowed stock can be recalled at any moment by the lender
- ▶ legal restrictions
- ▶ hostility from society

Short Selling

- ▶ increases liquidity and informational efficiency, and eliminates mis-pricing
 - Theory:** Miller (JF, 1977), Harrison and Kreps (QJE, 1978), Diamond and Verrecchia (JFE, 1987), Gallmeyer and Hollifield (JF, 2008)
 - Empirics:** Jones and Lamont (JFE, 2002), Lamont and Thaler (JPE, 2003), Diether, Lee and Werner (RFS, 2008)
- ▶ increases volatility and may lead to market crashes
 - ▶ Lecce, Lepone and Segara (WP, 2006), Setzu and Marchesi (WP, 2008)

This Paper

- ▶ Take a model with heterogeneous agents (Brock and Hommes, JEDC, 1998)
- ▶ Introduce the short-selling constraints $\bar{A} > 0$:

$$A_{i,t}(p) = \max \left(-\bar{A}, \frac{\mathbb{E}_{i,t}[p_{t+1}] + \bar{y} - (1 + r_f)p}{a\sigma^2} \right)$$

- ▶ Analyse stability of the fundamental steady-state and amplitude of oscillations

Dynamical model of financial market

1. two assets

- ▶ **riskless:** risk-free interest rate r_f
- ▶ **risky:** price p_t and i.i.d. dividend y_t with mean \bar{y}
supply per investor \bar{S} fundamental price $p^f = (\bar{y} - a\sigma^2\bar{S})/r_f$

2. mean-variance demand for the risky asset

$$z_{h,t} = E_{h,t}[p_{t+1} + y_{t+1} - (1 + r_f)p_t] / a\sigma^2$$

3. heterogeneous expectations of agents

- ▶ **fundamentalists:** $E_{f,t}[p_{t+1}] = p_f$
- ▶ **trend-followers:** $E_{c,t}[p_{t+1}] = p_f + g(p_{t-1} - p_f), \quad g \geq 1$

Dynamical model of financial market

4. **market clears**, price p_t is determined

$$p_t - p^f = \frac{1}{1 + r_f} \sum_{h=1}^H n_{h,t} \mathbb{E}_{h,t}[p_{t+1} - p^f] = \frac{g}{1 + r_f} n_{2,t} (p_{t-1} - p^f)$$

5. **performances** are computed

$$A_{h,t-1} r_t = \left(\frac{\mathbb{E}_{h,t-1}[x_t] - (1 + r_f)x_{t-1}}{a \sigma^2} + \bar{S} \right) \left(x_t - (1 + r_f)x_{t-1} + a \sigma^2 \bar{S} \right)$$

Evolutionary updating of types

6. agents choose a new type for the next period

- ▶ past profits of two types

$$U_{f,t} = \pi_{f,t} - C \quad U_{c,t} = \pi_{c,t}$$

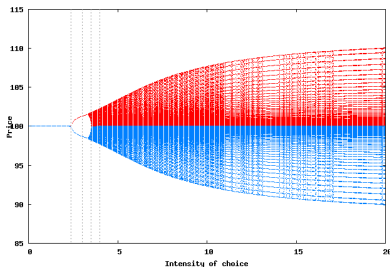
- ▶ fraction of type h is computed as

$$n_{h,t+1} = \exp[\beta U_{h,t}] / Z_t, \quad \text{with } Z_t = \sum_h \exp[\beta U_{h,t}]$$

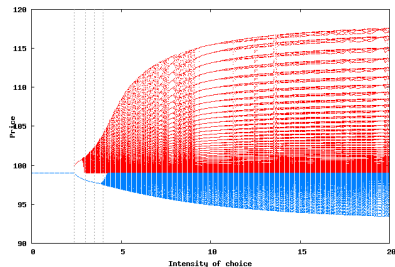
- ▶ β is the intensity of choice
- ▶ $\beta = 0$: equal distribution $n_{f,t+1} = n_{c,t+1} = 0.5$
- ▶ $\beta = +\infty$: all traders use the optimal strategy

Two regimes: stable and volatile

Zero Supply

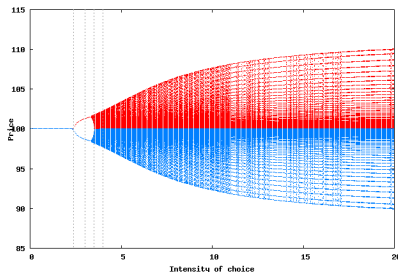


Positive Supply

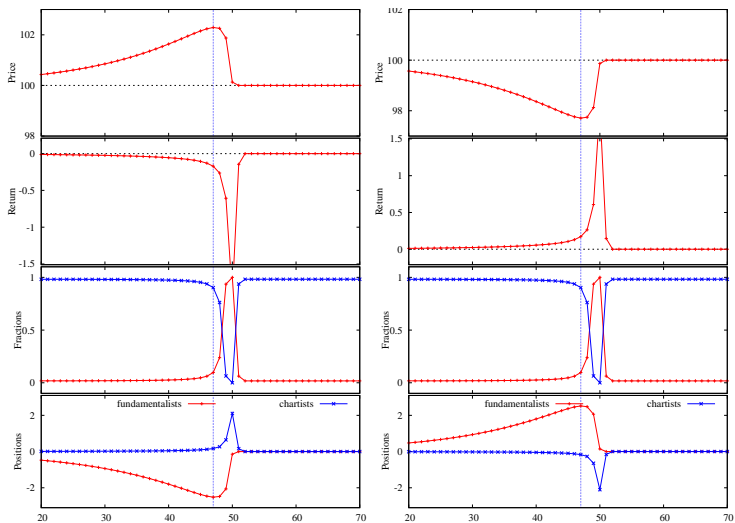


Two regimes: stable and volatile

- ▶ $\beta < \beta^*$:
all agents have 0 assets
- ▶ $\beta^* < \beta < \beta^{**}$:
“optimistic” type is long,
“pessimistic” is short
- ▶ $\beta > \beta^{**}$:
fluctuations



Two attractors: overvaluation and undervaluation

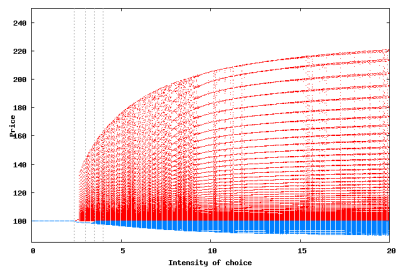
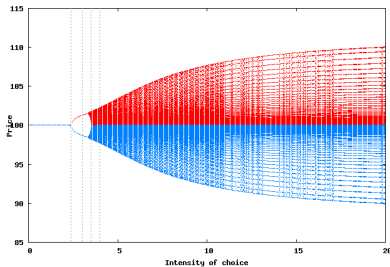


Short-Sell Constraints

Assume $\bar{A} > 0$ and impose a restriction:

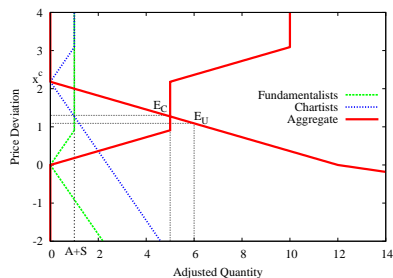
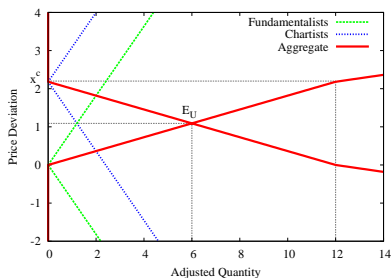
$$A_{i,t}(p_t) = \max \left\{ -\bar{A}, \frac{\mathbf{E}_{i,t}[p_{t+1}] + \bar{y} - (1 + r_f)p_t}{a\sigma^2} \right\}.$$

Short-selling constraints: $\bar{A} = 1$

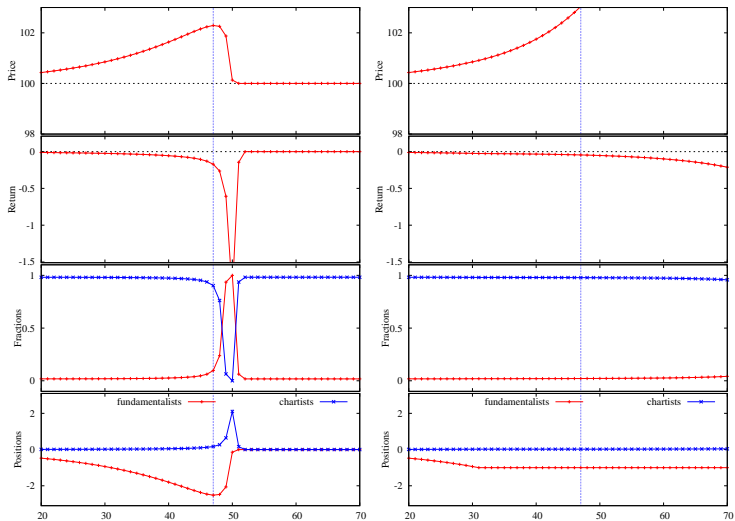


- ▶ primary bifurcation is not affected
- ▶ asymmetry between upper and lower attractors emerges
- ▶ the mispricing (amplitude of oscillations) increases

Adjusted demand and supply



Effect of short-selling constraints on upper trend

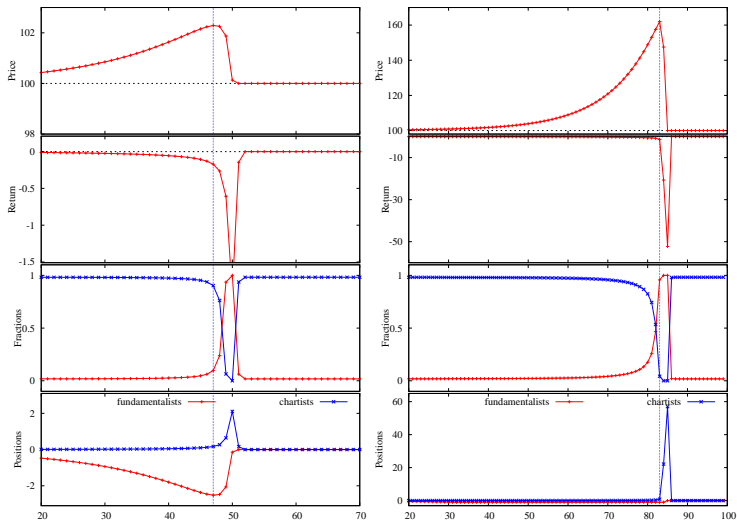


Short-selling constraints vs. No constraints

When the short sell constraints are binding:

- ▶ level of price becomes higher
 - ← smaller liquidity
- ▶ level of return is higher (smaller in absolute value)
 - ← capital gain
- ▶ fundamentalists' performance worsens w.r. to chartists'
 - ← $(A_{f,t-1} - A_{c,t-1})r_t$
- ▶ fraction of fundamentalists is lower

Effect of short-selling constraints on crash

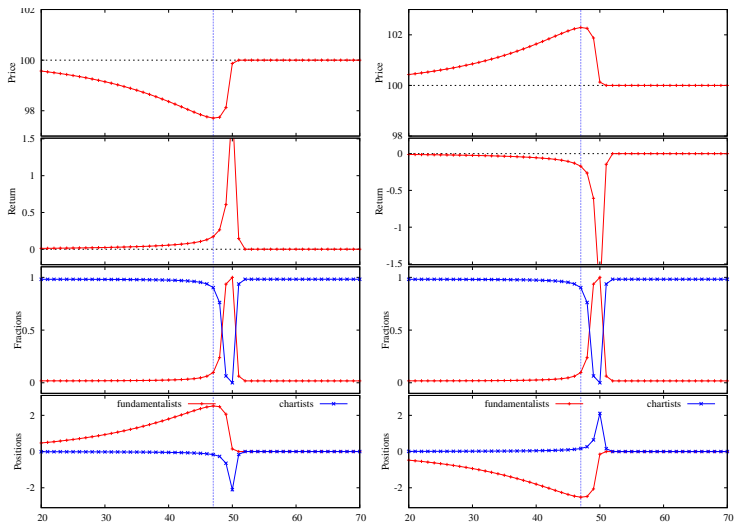


Short-selling constraints vs. No constraints

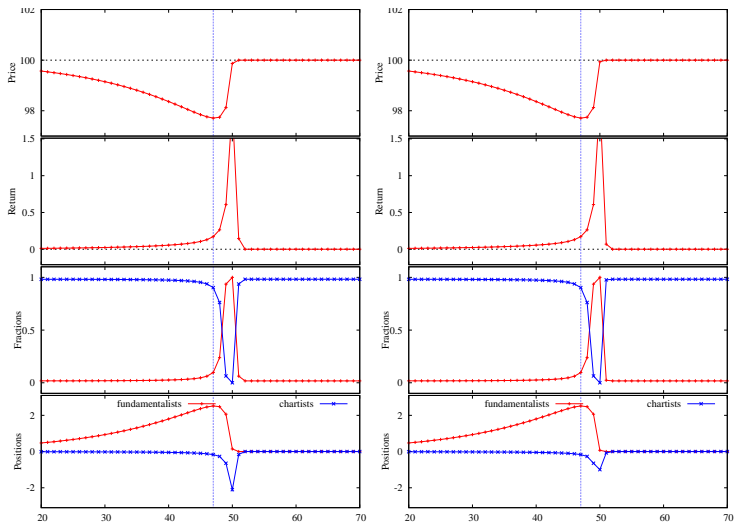
When the crash takes place under short-sell constraints:

- ▶ level of price is higher
- ▶ return is extremely low
- ▶ fractions of fundamentalists is much higher

Recall Lower Attractor vs. Upper Attractor



Lower Attractor without and with Crash

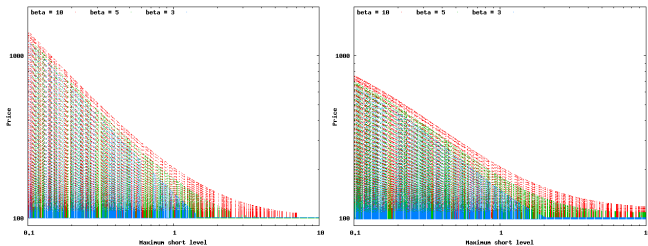


Summary

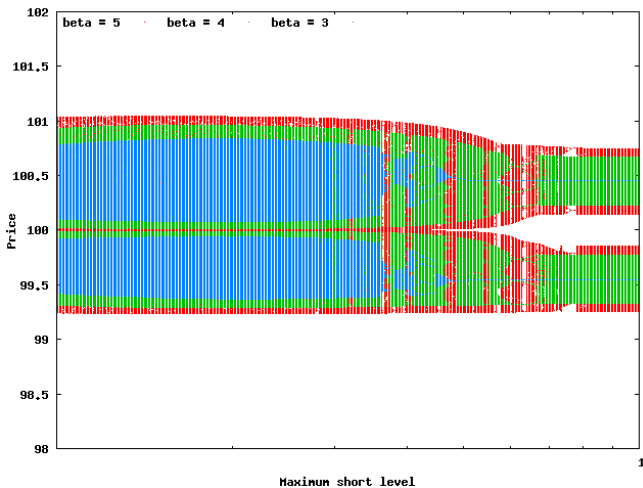
Under short-sell constraints

- ▶ primary bifurcation (of the fundamental steady-state) is not affected
(local stability is a local property, and the restrictions at the fundamental steady-state are not binding)
- ▶ there is an asymmetry between upper and lower attractors
(constrained investors are present there in different proportions)
- ▶ amplitude of oscillations on the upper attractor increases
(investors who try to eliminate mis-pricing are short)

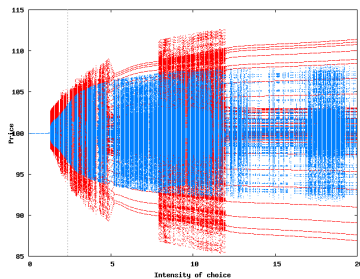
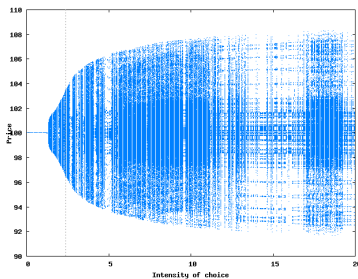
Dependence on \bar{A} for zero and positive supply



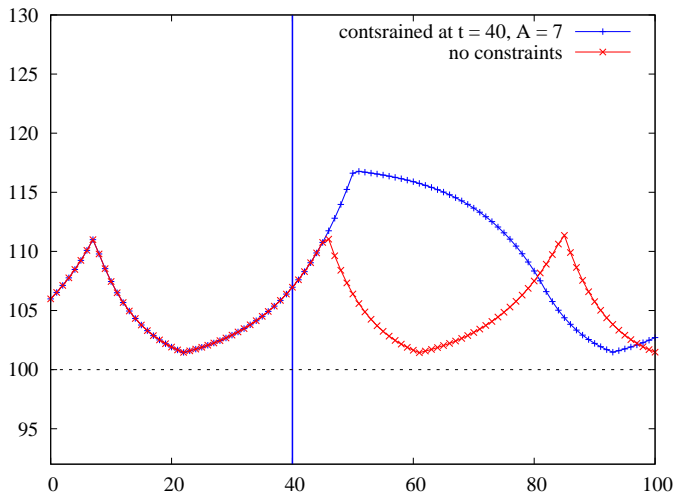
Fundamentalists vs. Contrarians



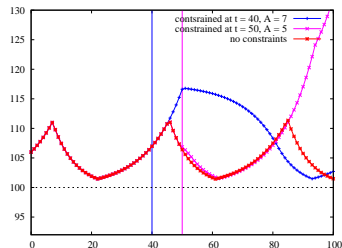
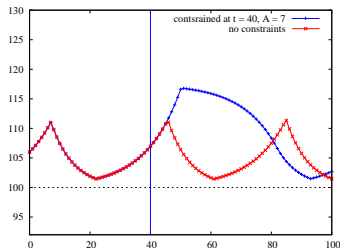
Fundamentalists vs. Sophisticated Trend Followers



Fundamentalists vs. Sophisticated Trend Followers



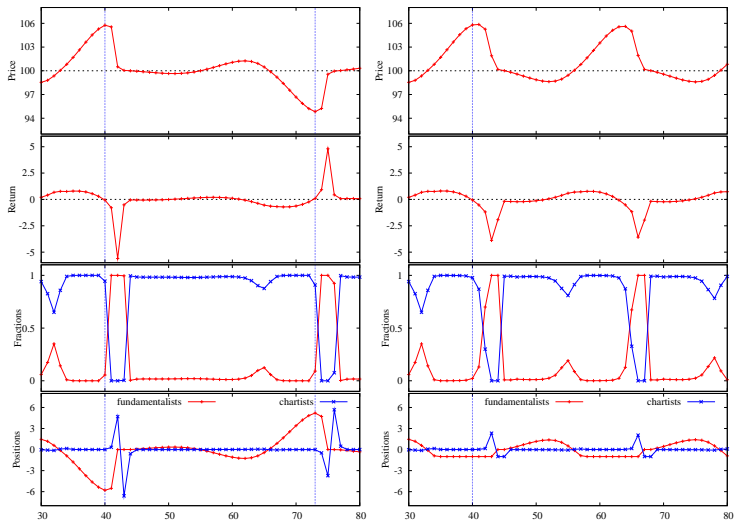
Fundamentalists vs. Sophisticated Trend Followers



Conclusion

- ▶ Short-sell constraints affect the amplitude of cycle and drive price up
 - ▶ liquidity effect
 - ▶ “composition” of the ecology effect
- ▶ Short-sell constraints do not affect the local stability properties of the fundamental steady-state

Fundamentalists vs. Sophisticated Trend Followers



Fundamentalists vs. Contrarians

